

## FSC Statistics

### QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter: 31/12/2012

Product	ANNUAL PREMIUMS \$000								ANNUAL PREMIUM CONTRACTS		SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual premium changes	Revisions	New business	Transfers	Claims and expiries	Lapses, surrenders and cancellations	In force at end	Benefit count		New contracts	
									New	In force at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
<b>TRADITIONAL</b>												
Whole Life & Endowment	108,819	157	9	122	-	1,523	652	106,933	74	315,465	6	-
Unbundled	36,568	297	-7	3	-	246	801	35,815	-	20,602	-	-
<b>RISK</b>												
Term	952,854	21,687	-676	26,024	-3,021	2,129	39,876	954,862	48,044	1,356,293	713	5,684
Guaranteed Acceptance	54,132	25	23	2,667	-	279	1,311	55,257	4,624	165,978	-	-
Trauma	274,645	6,655	-924	11,154	2,588	309	10,286	283,519	29,326	557,909	-	-
Replacement Income	271,522	5,295	-313	11,767	442	331	9,819	278,560	28,928	523,538	-	-
Lump Sum Disablement	54,949	1,323	218	2,257	-8	221	2,027	56,489	14,104	240,268	-	-
Accidental Death	14,382	75	13	445	-	90	407	14,416	2,650	146,954	-	-
Credit Insurance	58,962	-	-	4,105	-	2	3,488	59,576	18,364	343,934	6,711	9,004
<b>GROUP</b>												
Life - Death & Disablement	79,058	1,656	-33	800	-	-	798	80,683	-	-	-	-
Replacement Income - Group	32,315	1,169	-	410	-	-	429	33,465	-	-	-	-
Trauma - Group	4,221	263	-	75	-	-	12	4,547	-	-	-	-

#### ANNUITIES PER ANNUM \$000

	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
<b>ANNUITIES</b>	19,757	120	-	-	-	171	-	19,707	-	-	-	-