

ISI Statistics

QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter: 31/03/2010

Product	ANNUAL PREMIUMS \$000								ANNUAL PREMIUM CONTRACTS		SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual premium changes	Revisions	New business	Transfers	Claims and expiries	Lapses, surrenders and cancellations	In force at end	Benefit count		New contracts	
									New	In force at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
TRADITIONAL												
Whole Life & Endowment	127,949	104	-2	205	-	1,440	865	125,952	110	358,921	19	-
Unbundled	46,635	234	-	9	-	251	991	45,636	1	22,976	-	-
RISK												
Term	772,391	12,339	891	22,661	-1,784	1,277	20,631	784,593	42,984	1,285,447	425	3,810
Guaranteed Acceptance	39,012	144	-	1,869	-	203	1,029	39,794	5,215	119,550	-	-
Trauma	193,640	3,511	-	8,304	-606	218	6,924	197,706	18,834	458,908	-	-
Replacement Income	234,155	3,382	-165	6,931	-5	215	8,180	235,903	19,221	436,115	-	-
Lump Sum Disablement	39,568	831	-	1,340	-124	97	1,393	40,124	7,595	184,127	-	-
Accidental Death	14,914	54	-	178	-	100	426	14,620	1,256	144,550	-	-
Credit Insurance	60,249	-	-	3,125	-	1	2,310	61,061	19,955	365,417	5,433	8,273
GROUP												
Life - Death & Disablement	77,136	754	-	1,870	-	33	2,717	77,012	-	162	-	-
Replacement Income - Group	29,409	374	-	196	-	-	1,386	28,595	-	8	-	-
Trauma - Group	2,780	90	-	16	-	-	225	2,661	-	17	-	-

ANNUITIES PER ANNUM \$000

	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
ANNUITIES	22,277	21	-	98	-	195	-	22,202	-	-	1,166	8