

## ISI Statistics

### QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter: 31/12/2009

Product	ANNUAL PREMIUMS \$000								ANNUAL PREMIUM CONTRACTS		SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual premium changes	Revisions	New business	Transfers	Claims and expiries	Lapses, surrenders and cancellations	In force at end	Benefit count		New contracts	
									New	In force at end	Premiums \$000	Benefit count
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)	
<b>TRADITIONAL</b>												
Whole Life & Endowment	130,005	220	-	297	-	1,595	980	127,949	149	363,567	20	-
Unbundled	46,887	812	-	15	-	229	851	46,635	10	24,154	-	-
<b>RISK</b>												
Term	752,755	15,275	-	26,831	-825	820	20,825	772,391	49,227	1,283,983	600	4,955
Guaranteed Acceptance	38,382	114	-	1,742	-	206	1,023	39,012	4,641	123,115	-	-
Trauma	187,755	4,291	-	9,672	-1,048	180	6,850	193,640	22,014	453,112	-	-
Replacement Income	228,661	4,638	-	9,342	132	197	8,421	234,155	24,226	432,672	-	-
Lump Sum Disablement	38,471	1,045	-	1,646	-176	97	1,322	39,568	8,520	182,758	-	-
Accidental Death	14,959	94	-	403	-	110	433	14,914	3,082	153,536	-	-
Credit Insurance	60,469	-	-	2,979	-	1	3,198	60,249	18,403	362,208	6,843	10,033
<b>GROUP</b>												
Life - Death & Disablement	77,742	-367	-	1,409	-	-	1,648	77,136	4	160	-	-
Replacement Income - Group	29,101	668	-	1,082	-	-	1,442	29,409	1	7	-	-
Trauma - Group	2,773	18	-	12	-	-	22	2,780	-	19	-	-

#### ANNUITIES PER ANNUM \$000

	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
<b>ANNUITIES</b>	22,533	8	-	-	-	223	38	22,277	-	-	-	-