

# ISI Statistics

## QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter Ending:

31-Mar-08

Product	ANNUAL PREMIUMS \$000							ANNUAL PREMIUM CONTRACTS		SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual increases plus adjustments	New business	Transfers	Discontinuances		force In at end	Benefit count		New contracts	
					Claims and expiries	Lapses, surrenders cancellations		New	In force at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)
<b>Traditional</b>											
Whole Life & Endowment	145,413	132	403	-4	1,622	1,023	143,299	254	402,374	10	0
Unbundled	66,598	157	78	0	456	326	66,049	82	45,141	0	0
<b>Risk</b>											
Term	644,793	10,979	16,536	596	527	15,522	656,858	38,265	1,241,729	517	687
Guaranteed Acceptance	29,455	1,936	948	0	157	825	31,359	2,899	109,258	0	0
Trauma - Risk	141,842	2,495	5,650	-14	86	4,112	145,767	16,521	399,991	0	0
Replacement Income - Risk	192,296	2,113	5,369	65	106	5,680	194,059	13,281	337,739	0	0
Lump Sum Disablement	31,751	582	929	-303	44	919	31,994	5,160	169,812	0	0
Accidental Death	14,532	20	142	0	37	313	14,342	1,346	173,082	0	0
Credit Insurance	56,571	-29	4,593	0	11	2,424	58,699	20,526	342,406	8,648	12,287
<b>Group</b>											
Life - Death & Disablement	65,673	1,030	569	0	19	57	67,195	25,545	153	0	0
Replacement Income - Group	23,372	384	77	0	0	486	23,347	2	6	0	0
Trauma - Group	2,430	11	15	0	0	26	2,430	2	16	0	0
	<b>ANNUITIES PER ANNUM \$000</b>										
Annuities	14,893	13	32	0	1,421	116	13,404	0	0	231	1