

ISI Statistics

QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter Ending:

31-Mar-06

Product	ANNUAL PREMIUMS \$000							ANNUAL PREMIUM CONTRACTS			SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual increases plus adjustments	New business	Transfers	Discontinuances		In force at end	Benefit count			New contracts	
					Claims and expiries	Lapses, surrenders cancellations		New	In force	In at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	
Traditional												
Whole Life & Endowment	161,936	213	428	1,102	1,863	1,188	160,627	223	456,407	21	0	
Unbundled	73,873	239	79	0	544	747	72,897	87	59,336	0	0	
Risk												
Term	528,800	6,958	15,723	93	439	12,826	538,312	35,488	1,184,125	3,477	6,036	
Guaranteed Acceptance	25,649	240	429	0	103	543	25,671	2,308	108,020	0	0	
Trauma - Risk	102,419	1,586	5,229	-68	46	3,377	105,745	15,175	304,769	0	0	
Replacement Income - Risk	166,722	2,911	5,333	-189	49	5,814	168,914	12,296	308,569	0	0	
Lump Sum Disablement	21,677	386	822	516	8	678	22,710	4,741	110,570	0	0	
Accidental Death	19,955	-109	178	-528	105	477	18,915	2,489	232,714	0	0	
Credit Insurance	48,818	7	3,904	0	25	2,290	50,413	18,450	321,426	3,117	5,349	
Group												
Life - Death & Disablement	56,651	1,300	665	0	0	1,443	57,174	4	169	0	0	
Replacement Income - Group	17,407	399	595	0	0	97	18,304	0	2	0	0	
Trauma - Group	2,048	25	12	0	0	321	1,763	0	16	0	0	
	ANNUITIES PER ANNUM \$000											
Annuities	25,401	15	-80	0	77	18	25,241	0	0	50	0	