

# ISI Statistics

## QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter Ending:

30-Sep-06

Product	ANNUAL PREMIUMS \$000							ANNUAL PREMIUM CONTRACTS			SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual increases plus adjustments	New business	Transfers	Discontinuances		force In at end	Benefit count			New contracts	
					Claims and expiries	Lapses, surrenders cancellations		New	force In at end	Premiums \$000	Benefit count	
												(a)
<b>Traditional</b>												
Whole Life & Endowment	157,900	354	627	-1	2,204	1,581	155,095	341	440,592	78	0	
Unbundled	72,261	280	185	0	561	487	71,678	181	55,707	0	0	
<b>Risk</b>												
Term	552,776	11,124	20,414	212	535	15,634	568,358	49,206	1,216,253	4,380	6,730	
Guaranteed Acceptance	25,993	85	498	0	124	653	25,798	2,264	110,524	0	0	
Trauma - Risk	110,408	2,454	6,507	-74	100	4,227	114,968	18,023	323,975	0	0	
Replacement Income - Risk	171,854	3,717	6,648	-27	196	6,494	175,502	15,867	318,801	0	0	
Lump Sum Disablement	23,639	644	1,342	-22	26	1,024	24,553	7,917	117,534	0	0	
Accidental Death	18,395	-31	680	0	277	407	18,356	3,204	223,382	0	0	
Credit Insurance	50,536	1	4,818	0	14	5,059	50,282	29,580	334,434	4,902	6,536	
<b>Group</b>												
Life - Death & Disablement	59,109	2,083	2,758	0	3	2,872	61,076	0	130	0	0	
Replacement Income - Group	18,885	486	489	0	0	225	19,635	0	2	0	0	
Trauma - Group	1,738	164	33	0	0	0	1,935	0	9	0	0	
	<b>ANNUITIES PER ANNUM \$000</b>											
Annuities	25,036	11	-46	0	144	10	24,847	0	0	0	0	