

# ISI Statistics

## QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter Ending:

31-Mar-05

Product	ANNUAL PREMIUMS \$000							ANNUAL PREMIUM CONTRACTS		SINGLE PREMIUM CONTRACTS	
	In force start	Contractual increases plus adjustments	New business	Transfers	Discontinuances		In force end	Benefit count		New contracts	
					Claims and expiries	Lapses, surrenders cancellations		New	In force at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)
<b>Traditional</b>											
Whole Life & Endowment	171,920	204	449	0	1,457	1,575	169,545	230	485,476	154	0
Unbundled	77,447	362	67	0	517	836	76,522	124	66,439	532	7
<b>Risk</b>											
Term	477,585	6,610	15,421	413	559	11,445	488,030	38,495	1,168,464	2,254	4,923
Guaranteed Acceptance	23,658	81	544	0	106	804	23,374	1,960	104,221	0	0
Trauma - Risk	85,503	1,350	4,099	-14	44	2,587	88,310	12,371	270,641	0	0
Replacement Income - Risk	152,667	2,875	4,787	-422	359	4,916	154,632	10,701	300,886	0	0
Lump Sum Disablement	19,152	389	682	-1	65	572	19,582	3,312	98,985	0	0
Accidental Death	19,866	-22	320	0	49	620	19,494	3,804	243,885	0	0
Credit Insurance	44,234	21	2,247	0	1	1,066	45,431	15,377	333,011	1,169	3,058
<b>Group</b>											
Life - Death & Disablement	50,495	640	631	0	0	610	51,155	4	248	0	0
Replacement Income - Group	14,808	697	329	0	0	493	15,341	0	2	0	0
Trauma - Group	1,445	22	0	0	0	0	1,466	0	9	0	0
	<b>ANNUITIES PER ANNUM \$000</b>										
Annuities	26,019	11	-146	0	307	99	25,478	0	0	218	5