

ISI Statistics

QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter Ending:

31-Dec-04

Product	ANNUAL PREMIUMS \$000							ANNUAL PREMIUM CONTRACTS			SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual increases plus adjustments	New business	Transfers	Discontinuances		In force at end	Benefit count			New contracts	
					Claims and expiries	Lapses, surrenders cancellations		New	force	In at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	
Traditional												
Whole Life & Endowment	174,577	285	854	17	2,002	1,806	171,920	467	495,800	32	0	
Unbundled	78,618	363	68	0	953	651	77,447	172	67,397	75	4	
Risk												
Term	463,916	7,798	18,940	-35	392	12,644	477,585	49,062	1,161,684	2,690	5,862	
Guaranteed Acceptance	22,495	48	1,700	0	127	455	23,658	6,410	99,842	0	0	
Trauma - Risk	81,227	1,943	4,977	-15	48	2,589	85,503	14,695	266,316	0	0	
Replacement Income - Risk	148,376	3,464	6,095	-10	62	5,197	152,667	14,687	301,119	0	0	
Lump Sum Disablement	18,434	578	946	-9	11	790	19,152	4,777	98,667	0	0	
Accidental Death	20,275	-60	575	0	43	880	19,866	4,473	250,094	0	0	
Credit Insurance	43,955	-8	2,679	0	8	2,384	44,234	19,118	326,094	1,402	3,535	
Group												
Life - Death & Disablement	50,113	-740	2,338	0	0	1,214	50,495	12	247	0	0	
Replacement Income - Group	14,264	82	859	0	0	397	14,808	0	2	0	0	
Trauma - Group	1,440	-9	13	0	0	0	1,445	1	9	0	0	
	ANNUITIES PER ANNUM \$000											
Annuities	26,586	9	-104	0	162	309	26,019	0	0	0	0	